

DEPARTMENT OF ADMINISTRATION
PROCUREMENT DIVISION
RECOMMENDATION OF AWARD

TO: Kathy Harrington

FROM: Elizabeth Hill

DATE: September 3, 2008

EST. AMOUNT: \$180,298.80

REQ: ASA9-9-21

OVER 10% OF ESTIMATE

YES: ___ NO: X

AGENCY: All State Agencies

DESCRIPTION: QPA for Fire Extinguishers/Maintenance

TOTAL NUMBER OF SOLICITED VENDORS: 243

TOTAL NUMBER OF INDIANA FIRMS SOLICITED: 90

TOTAL NUMBER OF MINORITY & WOMAN VENDORS SOLICITED: MBE 6 WBE 6

SMALL BUSINESS SET-A-SIDE: N/A

RECYCLED PRODUCTS SOLICITED: N/A

SECRETARY OF STATE: Yes

SAVING AMOUNT OF SPLIT: This award is not being split.

MINORITY BUSINESS PARTICIPATION: No If yes, percentage(s) ___ award amount: \$ ___

WOMAN-OWNED BUSINESS PARTICIPATION: No If yes, percentage(s) ___ award amount: \$ ___

QUOTE/BIDS WERE RECEIVED FROM THE FOLLOWING VENDORS:

<u>VENDOR</u>	<u>AMOUNT</u>	<u>INDIANA</u> <u>FIRM</u>	<u>PREFERENCE</u> <u>CLAIMED</u>	<u>BUY</u> <u>AMERICAN</u>	<u>EVAL.</u> <u>AMOUNT</u>	<u># OF NO</u> <u>BIDS</u>
1. Environmental Safety Products	\$34,418.75	Yes	IN Small Bus.	No	\$29,255.94	Lines 9-48 out of 48
2. SimplexGrinnell	\$224,632.90	No	None	No	\$224,632.90	Bid on all lines

Specifications:

Specifications were not restrictive, allowing for open competition while meeting agency needs.

Delays:

Some delays regarding clarification questions posed to vendors.

Preferences:

Indiana Small Business Preference: This is the only preference claimed. This preference was claimed by Environmental Safety Products. This did cause Environmental Safety Products to be the lowest evaluated bidder on the lines they bid on (lines 1-8). However, due to the products offered, maintenance being necessary, this did not affect the award. Environmental bid on the fire extinguishers only. The maintenance for those extinguishers is necessary for these items.

Recommendation Narrative:

Environmental Safety Products is the lowest evaluated bidder for line items 1-8. Environmental Safety Products did not bid on all line items, met specifications on lines bid, and claimed Indiana Small Business preference. The fire extinguishers themselves are necessary, but along with them, maintenance is also imperative. Environmental Safety Products was contacted on October 7th to request if they also provided maintenance. The representative explained that Environmental only supplies the extinguishers themselves, no maintenance. The second lowest evaluated bidder was SimplexGrinnell. SimplexGrinnell bid on all line items, met all specifications, and bid on all terms. SimplexGrinnell submitted pricing on not only fire extinguishers, but the maintenance on those extinguishers as well. SimplexGrinnell will supply maintenance only on the extinguishers manufactured by the vendor they represent due to the difficulty of part availability, product discontinuations, etc.. Based upon this information, SimplexGrinnell is recommended for this award.

Fair & Reasonable Pricing:

Pricing is considered fair and reasonable based upon the competitive solicitation along with comparison to previous contracts containing these exact items.

Split Award:

This award is not being split.

Sole Source:

This is not a sole source.

Award Recommendation:

VENDOR

SimplexGrinnell

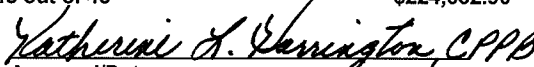
ITEMS

Lines 1-48 out of 48

AMOUNT

\$224,632.90


Procuring Agent/Procurement Division/Date 10/10/08


Approval/Date 10-10-08

Item Description	Peoplesoft ID#	SimplexGrinnell		Environmental Safety Products	
		Unit Price	Extended Price	Unit Price	Extended Price
Extinguisher, New, ABC, 2.5lb	100072801	\$39.63	\$990.75	\$44.00	\$1,100.00
Extinguisher, New, ABC, 5lb	100072802	\$63.73	\$1,593.25	\$47.60	\$1,190.00
Extinguisher, New, ABC, 10lb	100072803	\$88.62	\$2,215.50	\$79.85	\$1,996.25
Extinguisher, New, ABC, 20lb	100072804	\$159.35	\$3,983.75	\$133.60	\$3,340.00
Extinguisher, New, CO2, 5lb	100072805	\$211.95	\$5,298.75	\$167.70	\$4,192.50
Extinguisher, New, CO2, 10lb	100072806	\$279.35	\$6,983.75	\$235.80	\$5,895.00
Extinguisher, New, CO2, 15lb	100072807	\$327.85	\$8,196.25	\$320.90	\$8,022.50
Extinguisher, New, CO2, 20lb	100072808	\$409.50	\$10,237.50	\$347.30	\$8,682.50
Extinguisher, Recharge, ABC, 2.5l	100072809	\$15.45	\$386.25		
Extinguisher, Recharge, ABC, 20lb	100072810	\$25.34	\$633.50		
Extinguisher, Recharge, CO2, 15lb	100072811	\$29.20	\$730.00		
Extinguisher, Recharge, CO2, 20lb	100072812	\$38.93	\$973.25		
Test, HYDRO, Low Pressure	100072813	\$15.00	\$375.00		
Test, HYDRO, High Pressure up to 20lb	100072814	\$22.25	\$556.25		
Test, HYDRO, High Pressure over 20lb	100072815	\$28.00	\$700.00		
Test, HYDRO, clean	100072816	\$39.00	\$975.00		
Maintenance, six year, ABC	100072817	\$10.00	\$250.00		
Maintenance, six year, clean agent includes reclaim	100072818	\$39.00	\$975.00		
Valve Stem	100072819	\$13.09	\$327.25		
O-Ring	100072820	\$5.00	\$125.00		
Gauge	100072821	\$12.50	\$312.50		
Verification Collar	100072822	\$3.95	\$98.75		
Halon per pound	100072823	\$28.00	\$700.00		

FE-36 per pound	100072824	\$26.00	\$650.00		
Extinguisher, Recharge, ABC, 5lb	100005773	\$17.92	\$12,615.68		
Extinguisher, Recharge, ABC, 10lb	100005774	\$21.63	\$9,344.16		
Extinguisher, Recharge, BC, 5lb	100005775	\$17.92	\$1,361.92		
Extinguisher, Recharge, BC, 10lb	100005776	\$21.63	\$129.78		
Extinguisher, Recharge, CO2, 10lb	100005777	\$19.47	\$8,411.04		
Extinguisher, Chemical, Hydrostat	100005778	\$15.01	\$6,559.37		
Extinguisher, Chemical, Hydrostat	100005779	\$15.00	\$75.00		
Extinguisher, Pressurized, ABC, 5l	100005780	\$63.73	\$2,230.55		
Assembly, Hose, ISP#6744	100005781	\$18.60	\$93.00		
Assembly, Hose, ISP#15678	100005782	\$32.88	\$164.40		
Cup, Dome/Fill, ISP#2672	100005783	\$73.00	\$365.00		
Holder, Nozzle, ISP#32031	100005785	\$4.70	\$1,696.70		
Assembly, Nozzle, ISP#17519	100005786	\$58.00	\$290.00		
Cartridge, New, Ansul5lb	100005788	\$38.00	\$24,586.00		
Cartridge, New, Ansul10lb	100005789	\$54.00	\$270.00		
Extinguisher, CartridgeOperated,	100005790	\$242.00	\$29,040.00		
Bracket, Vehicle, Heavy-	100005792	\$42.00	\$420.00		
Hose, Fire, Rack/Reel, 100'x1-1/2"	100005793	\$398.00	\$72,038.00		
Ansul, 6lb, CleanGuard, ISP# FE-	100005794	\$208.44	\$1,042.20		
Ansul, 10lb, CleanGuard, ISP# FE-	100005795	\$418.57	\$2,092.85		
Ansul, 14lb, CleanGuard, ISP# FE-	100005796	\$611.00	\$3,055.00		
Bracket, ISP#862	100005797	\$45.00	\$225.00		
Bracket, ISP#864	100005798	\$49.00	\$245.00		
Inspection, Extinguisher, Fire, Ann	100005799	\$3.00	\$15.00		
Total:			\$224,632.90		\$34,418.75
Total w/Price Preferences:			\$224,632.90		\$29,255.94